

Joshua T. Dean

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Academic Positions	University of Chicago Booth School of Business Associate Professor of Behavioral Science and Economics (untentured) and Faculty Research & Cumulative Initiatives Faculty Fellow Assistant Professor of Behavioral Science and Economics	2025-present 2019-2025
	Abdul Latif Jameel Poverty Action Lab (J-PAL) Affiliate	2022-present
	Bureau for Research and Economic Analysis of Development (BREAD) Affiliate	2024-present
	IZA Institute of Labor Economics Associated Member	2024-2025
	Institute on Behavior and Inequality (briq) Research Affiliate Postdoctoral Fellow	2019-2024 2018-2019
Education	Massachusetts Institute of Technology PhD, Economics	2018
	University of Kansas BS, Economics BA, Mathematics and Political Science	2013
Publications	Noise, Cognitive Function, and Worker Productivity, <i>American Journal of Economics: Applied Economics</i> , vol. 16 (4), pp. 322-360, October 2024	
	Credit, Attention, and Externalities in the Adoption of Energy Efficient Technologies by Low-income Households (with Susanna Berkouwer) <i>American Economic Review</i> , vol. 112 (10), pp. 3291-3330, October 2022.	
	“Changing Family Attitudes to Promote Female Employment” (with Seema Jayachandran) <i>American Economic Association Papers and Proceedings</i> , vol. 109, pp. 138-142, May 2019	
	“Cognitive Science in the Field: A Preschool Intervention Durably Enhances Intuitive but not Formal Mathematics” (with Moira R. Dillon, Harini Kannan, Elizabeth S. Spelke and Esther Duflo) <i>Science</i> , vol. 357 (6346), pp. 47-55, 7 July 2017.	

Working Papers	<p>The Effect of Exposure: Evidence from Spatial Choices in Nairobi (with Gabriel Kreindler and Oluchi Mbonu)</p> <p>Cooking, Health, and Daily Exposure to Pollution Spikes, <i>Conditionally Accepted at American Journal of Economics: Economic Policy</i> (with Susanna Berkouwer)</p> <p>Attending Kindergarten Improves Cognitive Development in India, but All Kindergartens Are Not Equal (with Seema Jayachandran) (with Seema Jayachandran)</p>	
Works in Progress	<p>Morality in Consumption Decisions and the Global Cost of Climate Change Mitigation (with Susanna Berkouwer)</p> <p>Behavioral Responses to GST and Firm Pricing (with Avner Strulov-Shlain)</p> <p>Understanding Financial Decision-making and the Euler Equation Puzzle (with Susanna Berkouwer)</p> <p>Measuring Gender Attitudes Toward Men and Women (with Christine Exley, Muriel Niederle and Heather Sarsons)</p>	
Fellowships and Awards	<p>National Science Foundation Graduate Research Fellowship</p> <p>John Ise Award for Outstanding Graduating Senior in Economics</p> <p>James K. Hitt Award for Outstanding Undergraduate Research</p> <p>Eldon Fields Award for Outstanding Senior in Political Science</p> <p>Rolin S. Wade Mathematics Scholar</p> <p>Arthur J. Boynton Economics Scholar</p> <p>Ethan P. Allen Pi Sigma Alpha Award for Outstanding Student in Political Science</p>	<p>2013-2018</p> <p>2013</p> <p>2013</p> <p>2013</p> <p>2011-2013</p> <p>2011-2013</p> <p>2012</p>
Invited Presentations	<p>Judgement and Decision-Making Winter Symposium, Stanford Marketing, Inter-American Development Bank</p> <p>Centre for the Study of African Economies, Behavioral Economics Design Initiative, GPRL-IPA Researcher Gathering 2024, UN General Assembly Science Summit</p> <p>University of Chicago Committee on Education, University of Columbia, University of Southern California CESR</p> <p>Cornell University, Department of Economics, University of Connecticut, Department of Economics</p>	<p>2025</p> <p>2024</p> <p>2023</p> <p>2022</p>

	University of Chicago and University of California at Berkeley Behavioral Economics Seminar, Eastern Economic Association	2021
	Judgement and Decision-Making Winter Symposium, BREAD Behavioral Development	2020
	CERGE-EI, CSAE, Development Economics Network Berlin, Fudan University, Max Planck Institute for Collective Goods, Stanford Institute for Theoretical Economics (Experimental), Tilburg University, United Nations University – MERIT, University of California San Diego (ECBE), University of Munich	2019
	Amherst College, University of Bonn, University of Chicago Booth School of Business, Cornell Dyson School of Applied Economics and Management, Harvard Business School, Northwestern University (Rookiefest), Stanford Institute for Theoretical Economics (Development), Williams College	2018
	Tufts University (North East Universities Development Consortium)	2017
Research Grants	International Growth Centre (with Susanna Berkouwer)	2025
	Weiss Family Program Fund (with Heather Schofield)	2024
	BFI Development Economics Center (with Gabriel Kreindler and Oluchi Mbonu)	2023
	Penn Global Fund, Weiss Family Program Fund (with Susanna Berkouwer), BFI Development Economics Center (with Susanna Berkouwer)	2022
	J-PAL Jobs and Opportunity Initiative (with Gabriel Kreindler), Ripple Blockchain Research Fund (with Susanna Berkouwer), Wharton Global Initiatives (with Susanna Berkouwer)	2021
	Weiss Family Program Fund	2018
	World Bank Early Learning Partnership (with Seema Jayachandran), George and Obie Shultz Fund	2017
	J-PAL Directors Fund, USAID Development Innovation Ventures (with Seema Jayachandran), UBS Optimus Foundation (with Seema Jayachandran), Weiss Family Program Fund	2016
	J-PAL Youth Initiative (with Seema Jayachandran), George and Obie Shultz Fund	2015

Referee

American Economic Journal: Applied Economics, American Economic Journal: Policy, American Economic Review, American Economic Review: Insights, Children and Society, Current Directions in Psychological Science Economic Development and Cultural Change, Economics of Education Review, Economic Journal, Energy Economics, Journal of African Development, Journal of Development Economics, Journal of the European Economic Association, Journal of Economics and Management Strategy, Journal of Health Economics, Journal of Human Resources, Journal of Political Economy, Journal of Political Economy Microeconomics, Journal of Public Economics, Management Science, National Science Foundation, Poverty and Public Policy, Quarterly Journal of Economics, The Review of Economics and Statistics, The World Bank Economic Review